

# Measuring the Success of Enterprise Cooperation

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# Measuring the Qualifications of Your Presenter

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## Comtech and CIDM

- Over 30 years providing consulting services to information development organizations in all industries around the world

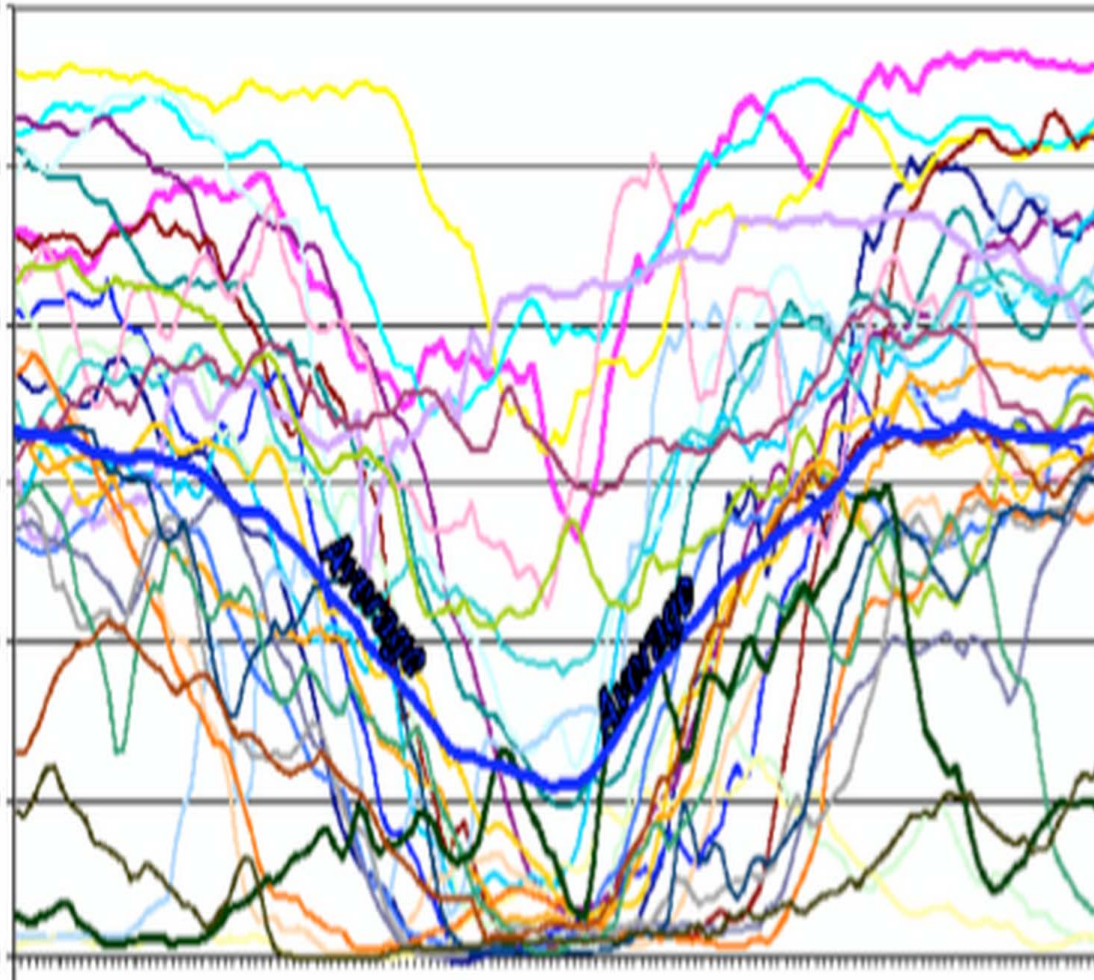


## Myself

- 26 years in information development
  - 11 years managing a combined documentation and training organization
  - 15 years at Comtech



# Measuring successful collaboration



- Number of meetings with other organizations
- Number of documents received from or shared with other organizations
- Time spent using collaboration software

# Measuring successful collaboration

- You can give a team collaboration opportunities and mandates, but you can't make it collaborate.



# What are the goals of the collaboration?

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- To stay well-informed
- To increase the visibility of our department across the enterprise
- To increase quality of content by providing a unified message across the enterprise and reducing content errors through improved checks and balances across departments
- To gain another perspective on challenges we cannot solve alone
- To reduce duplication of effort, increase productivity, and save time and money





# What does successful collaboration look like?

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Have I  
reached the  
party to  
whom I am  
speaking?

# What does successful collaboration look like?

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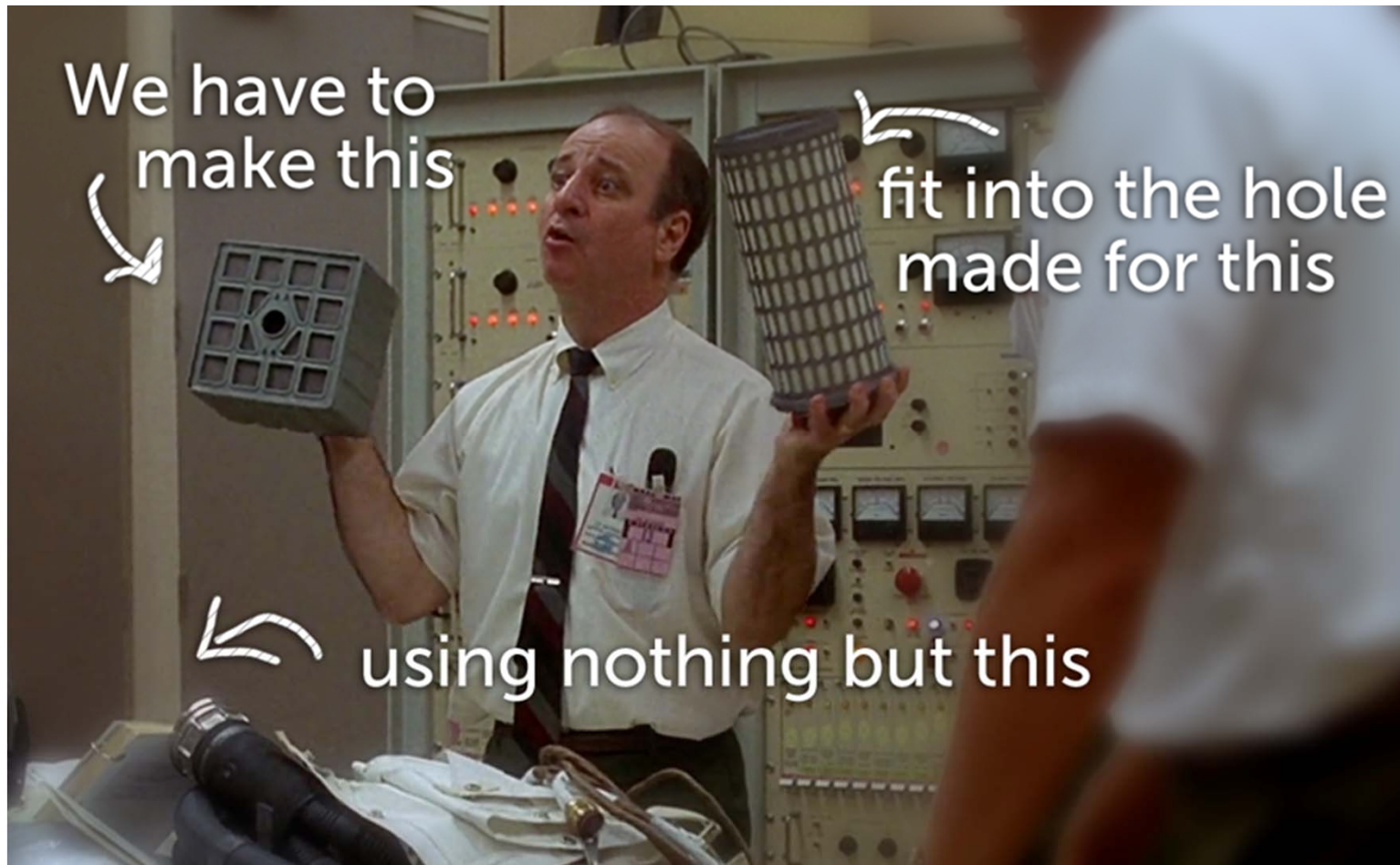
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# You Get What You Measure



# Questions?

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*Everything is awesome.  
Everything is cool when  
you're part of a team.*

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